

Working with IMS Corp.

Empowerment

Effectiveness

Efficiency

Excellence



empowering business for today and tomorrow

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Talk outline

- **How we work with you**
- **Working with us**
- **Steps we'll take with you**
- **Components of optimisation**
- **Predicting business change**
- **What are we going to do for you?**
- **Questions**



How we work with you

- **Here to help you solve your problems**
- **Work to clearly defined outcomes**
 - Performance driven delivery
- **Seeing the forest and the trees**
- **Empowerment of you and your business**
 - Use your resources
 - Transfer expertise to you
 - Trap your corporate expertise in your business
 - Operate at the coal face with you



Working with us

- **Problem solve and practical solutions**
 - Call it as we see it
 - Provide cost effective options
 - Short, medium and long term alternatives
 - Road map for moving ahead
- **Do NOT provide a panacea**
 - No silver bullets
 - No “of course we can do that tomorrow”
 - No “of course it does that”



Steps we'll take with you

- **Identify key problems, issues and risks**
 - Questionnaires
 - Ask the subject matter experts (coal face)
 - Feedback and results
- **Document the real assembly line**
 - Overall flow
 - Bottlenecks, exceptions and anomalies
 - Risks and sensitivities

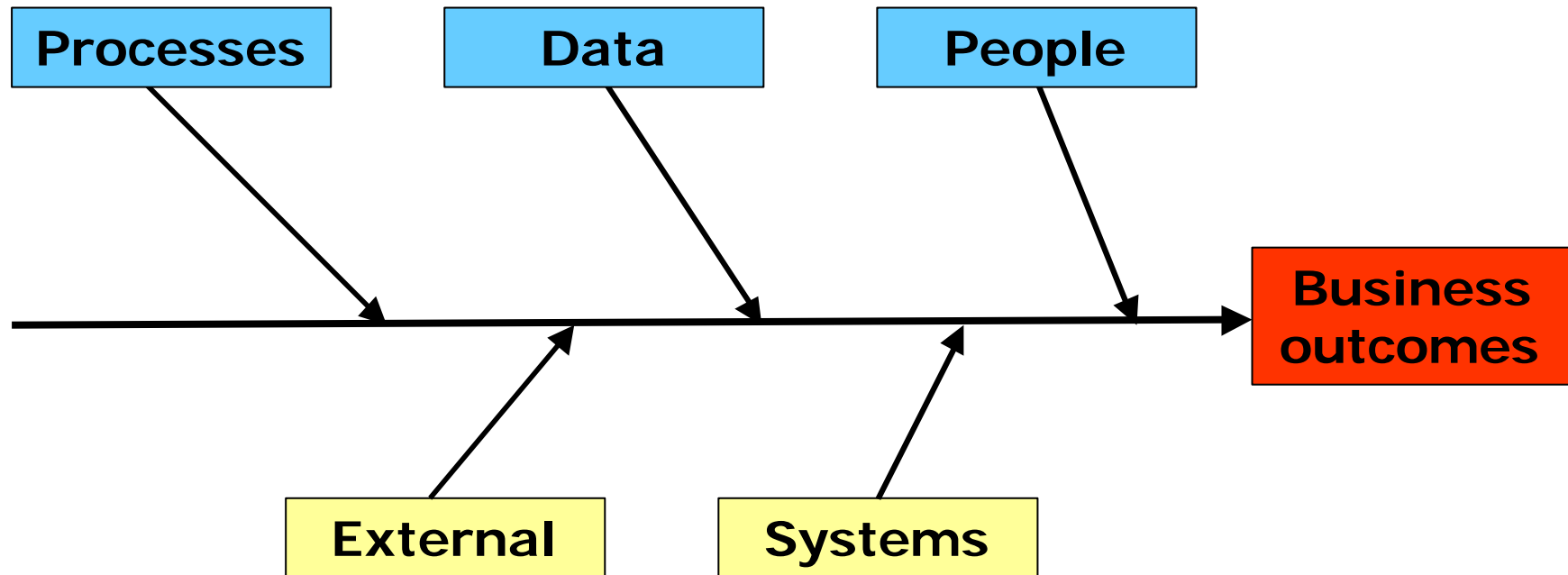


Steps we'll take with you

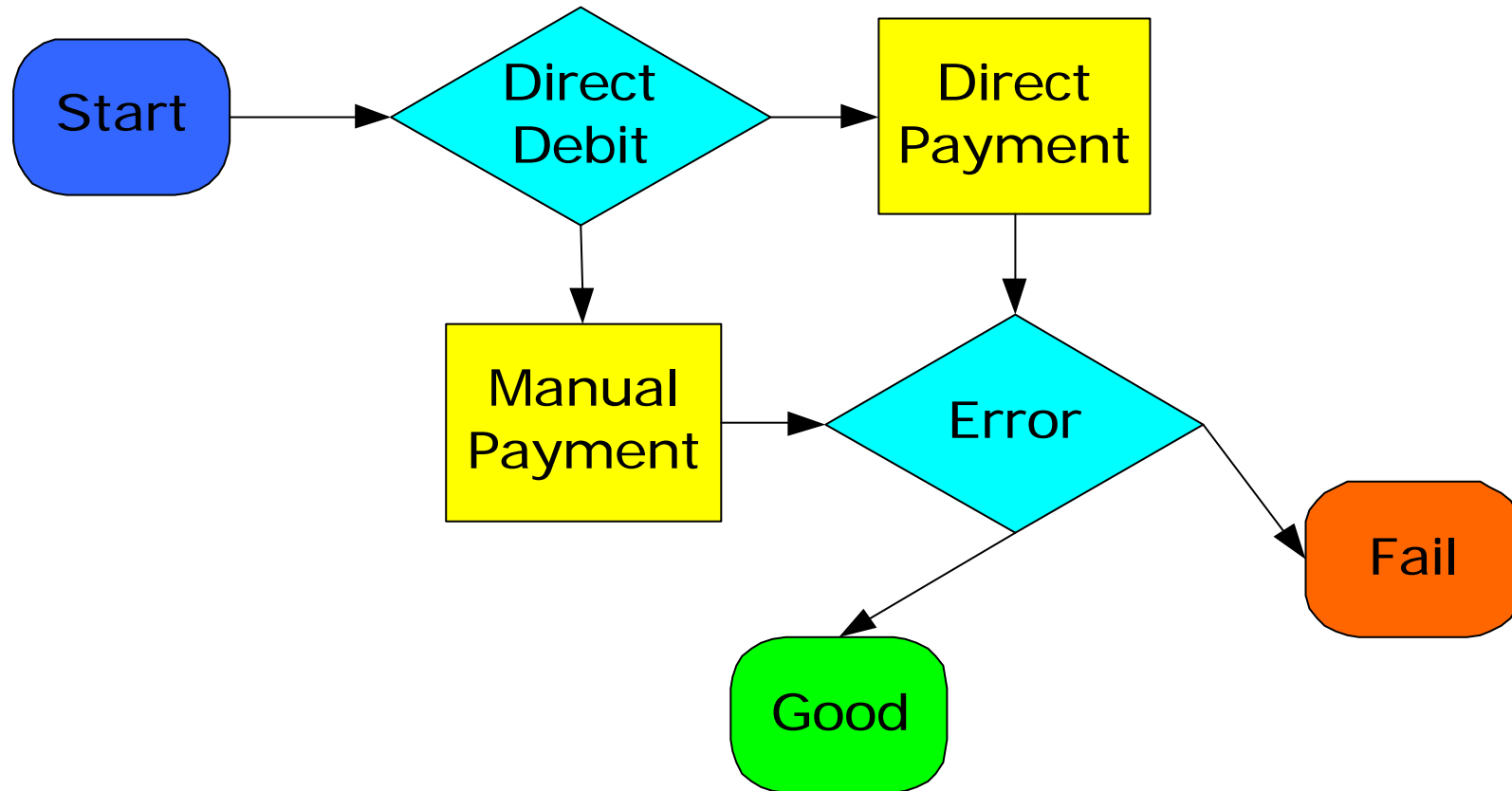
- **Information management**
 - Effective and efficient access to information
 - Trapping corporate IP
 - Information relationship management
- **Peer review**
 - Total transparency in the process
 - Your advice is sort
 - Contribute to the outcomes
 - Involvement in review



Components of optimisation

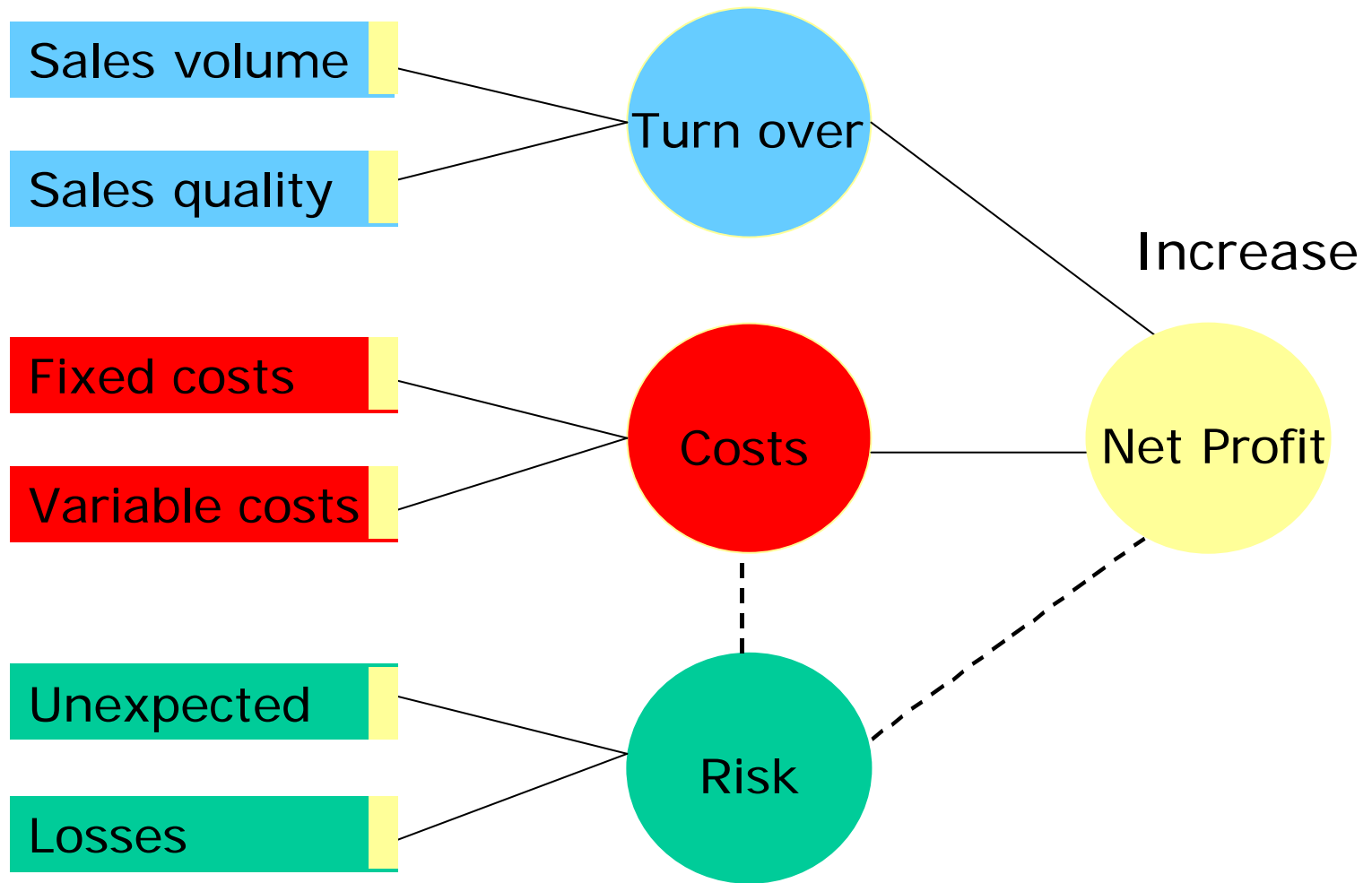


Predicting business change



What is the impact on the business if we?

Business Benefits



What are we going to do for you?

- **An initial piece of work**
- **Short and sharp**
- **Outcomes realised**
- **Deliver practical recommendations**
- **Get runs on the board**
- **A road map for moving forward**
- **Education sessions**



Questions



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